

Total No. of Questions : 5]

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[5265]-3029

M.B.A.

SEAT No. : [ ]

[Total No. of Pages : 2

**306-IB : EXPORT DOCUMENTATION AND PROCEDURE**  
(2016 Pattern) (Semester-III)

Dec 17

Time : 2¼ Hours]

Instructions to the candidates:

[Max. Marks : 50

- 1) All questions carry equal marks.
- 2) Neat diagrams must be drawn wherever necessary.

Q1) a) What is Aligned Documentation System (ADS) methodology in export business? What are the various documents covered under ADS system? [10]

b) Explain any 5 INCOTERMS used in international business. [10]

Q2) a) Explain the role of forwarding agent the movement of goods. [10]

OR

b) What is a letter of credit? What are the types of letter of credit? [10]

Q3) a) Discuss the role of EXIM Bank. [10]

OR

b) Discuss about the documentary collection of export bills. [10]

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Q4) a) Explain various promotion schemes of export. [10]

OR

b) Describe any 3 commodity boards in export. [10]

Q5) a) Explain the provisions of Customs Act, 1962. [10]

OR

b) What are the regulations under FEMA, 2000. [10]

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